

"HEAT PUMP APPLICATIONS IN HEALTHCARE & SUSTAINABILITY IN MEDICAL GAS PIPELINE SYSTEMS"

About

Join a community of healthcare engineering professionals and industry representatives for a day of networking to discuss some key challenges around decarbonisation and supporting technologies. Technical presentations from Trane (HVAC & refrigeration systems) and Beacon Medaes (Specialists in Design, Supply & Installation of piped medical gas distribution systems). All are welcome to attend the free seminar with refreshments and lunch provided.



Details

Date: 25th April 2023

Time: 9 am - 2 pm

Venue: The Riverside, Durham Cricket Club, Chester-le-Street, DH3 3SH

** Access the ground through gate 3, turn right and park in the car parks on the right-hand side after gate 2. The Castle View Suite is located in the Paul Collingwood pavilion on the first floor. The building is glass fronted and has automatic doors to enter.*

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Programme

The seminar will be chaired by Mr Gavin Evans – Deputy Director of Estates, Newcastle Upon Tyne Hospitals NHS Foundation Trust.

09.00 – 09.30	Arrival
9.30 – 09.45	Introductions
09.45 – 10.45	Trane (Heat Pumps in Healthcare) Speakers: Deran Wooloff & Ross Giles
10.45 – 11.00	Trane - Questions
BREAK - TEA AND COFFEE	
11.15 – 12.45	Beacon Medaes (Atlas Copco) MGPS Speakers: Mark Lakey, Jim Forgan & Douglas McCallum
12.45 – 13.00	Beacon Medaes - Questions
13.00 – 14.00	Networking lunch

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Speakers - part 1 of 2

09.45 – 10.45 - Trane - Heat Pumps in Healthcare

Deran Wooloff - Equipment Sales, Trane UK



I have worked in the HVAC sector for over 14 years, 5 year of them working for Trane. Previously to Trane I was an engineer carrying out remedial work, installs and maintenance, this is how I built up my core knowledge around HVAC operations and systems. Since working with Trane I have taken on an account manager roll where I seek what's right for the customer offering the best solution for there projects. A lot of my time is now dedicated to help offer solutions to decarbonise buildings including hospitals, leisure centres, universities as well as commercial buildings, this is where I really strive in my job and have a real passion in helping the environment as well as the customer.

Ross Giles - Sales Leader, Trane UK



Having worked in the industry for over 35 years, of which the last 30 have been with Trane. Ross has a unique insight into cooling, heating and control systems from time spent working in UK, Europe and America. For the past 3 years, Ross has been involved in decarbonisation activities mainly focus on PSDS initiatives.

11.15 – 12.45 - Beacon Medaes (Atlas Copco) - MGPS

Douglas McCallum - Aftermarket Sales & Contract Manager North, BeaconMedaes UK



Douglas is Scotland based and is area of sales coverage is the North West and North East of England and Scotland.

He manages all Planned Preventative Maintenance (PPM) contracts for hospitals, upgrades and service works, medical hose replacements and MedGasScan solutions

His four core achievements as a professional are:

1. NHS - Business Development and Market Access with high interest in Anaesthetics, Cardiac, Diagnostics and Orthopaedic
2. Wedding and Music industry together with high skills in performance... Bass, Sax, Vocals, Percussion, Sound & Lighting
3. Photography...Experienced both Residential and Commercial... specialist skills in Wedding, Property., Event and Food/ Product. World class skills in portrait too.
4. UK Veterinary Sector - National, Key Account & Business Development skills within UK Market - both independent and corporate. Special interest in S.A Business Development and product integration / market access

Douglas enjoys photography and plays in a music band as a bassist.

Speakers - part 2 of 2

**Mark Lakey - Business Development & Key Accounts Manager,
BeaconMedaes UK (Sustainability Lead)**



Mark started his career in military for 8 years since leaving education, after this he worked for a filtration, purification and separation company for 6 years before joining BeaconMedaes. Over the next 8 years he was a service engineer and then in Equipment sales for medical gas product and finally Sales Account manager for installation projects. Mark wanted a new challenge and joined Drager LTD UK selling pendants and Operating Lights for the next 12 years until finally heading back to BeaconMedaes for the last 2 years.

Mark enjoys hiking and walking the dog with his family. He also enjoys following the local ice hockey team Whitley Warriors and Newcastle United.

Jim Forgan - Aftermarket Business Line Manager, BeaconMedaes UK



Jim manages the aftermarket business for a market leading supplier of medical gas systems with a focus on customer service and support. He is Responsible for a nationwide team of service engineers. He manages the back-office support and customer service.

He is responsible for Sales and Contract management role for the aftermarket business with responsibility for strategy development and implementation. He also oversees the Running of technical support department and worldwide warranty cover provision.

Jim enjoys listening to music, walking and trips back to his native Scotland.